



ASHISH KUMAR BHARTI

LinkedIn: <https://www.linkedin.com/in/ashish-bharti-1b26158a>

E-mail: bhartiashish1@gmail.com

Mobile: +91-9971977947

ABOUT ME

I motivated to complete any work well and where I get ample to contribute my full potential in the ladder of success of the organization as well as for my personal development.

SNAPSHOT

- ◆ I'm an intern at “**Study Table**” as a Business Development.
- ◆ Part Time Work with “**Essential Services Outsource Pvt Ltd**” as a Business Development (Sales).
- ◆ Before Lockdown associated with “**Valentine World**” as an Assistant Manager in Factory Management.
- ◆ Gained experience in Business Management, Sales and Customer Relations.
- ◆ An effective Management with interpersonal, logical thinking & analytical abilities.
- ◆ Focused in Business Analyst

ORGANIZATIONAL SCAN

Study Table, WFH

Growth Path: August'20- till now | Business Development

Responsibilities:

Marketing Research Report Generation

Handling social media marketing

Being innovative while giving ideas to increase the number of sales

Convincing leads to join the demo session with the sales team on Google Meet

Helping the sales team close the deal

Essential Services Outsource Pvt Ltd, WFH

Growth Path: July'20- August'20 | Business Development (Sales)

Responsibilities:

Customer Calling

Convincing leads to join Ads Post to website

Report Generation

Valentine World, New Delhi

Growth Path: July'18- March'20 | Assistant Manager

Responsibilities:

This Company makes Travel Bags.

Managing daily operations in factory.

Developing action plans to enhance operational controls and optimize customer service.

Designing profitability and supporting Business development in Shop.

EDUCATIONAL QUALIFICATIONS

2020	The Business Intelligence Analyst Course Certified by Udemy
2018	MBA in Finance and Marketing from Dr A.P.J Abdul Kalam Technical University with 61% marks
2016	BSc Hons in Mathematics from Kirori Mal college University of Delhi with 62% marks
2012	Intermediate from UP Board with 78% marks
2010	High School from UP Board with 68% marks

TRAINING & CERTIFICATIONS

- ◆ **One Month Training Project in Sharekhan Ltd**
Project : A Critical Appraisal of Working of a Stock Broking Firm Kanpur
- ◆ **Course on Computer Concepts**
National Institute of Electronics & Information Technology (**Nielit**)
- ◆ **Finance and Accounting**
Balance Sheet, T–Accounts, Report Analysis, Income Statement

IT SKILLS

Internet and Windows Applications
MS Office

AWARDS & ACTIVITIES

Community Member of the Study Table (2020)
Internshala Student Partner 19 (2020)
Quiz on Freedom Struggle (2018)
Volunteer of Department Fest (Supremum 2016,2015)
Bhartiya Sanskriti Gyan Pariksha (2010,2011)
Bal Ratna Khoj on the subject Our Environment (2010)
Participated in Nationwide Cancer Control Programme (2009)
Participated in Police Traffic Control Programme (2007)
Participated in Indian Scout and Guide Programme (2006-2008)

PERSONAL

Birthday : September 29, 1996
Languages : Hindi and English
Interests : Social Works-Love to help Animals
Address : 11 D Teachers Society Shyam Nagar Kanpur Uttar Pradesh- 208013

DECLARATION:

I hereby declare that the information furnished above is true to the best of my knowledge.

DATE:

PLACE:

ASHISH KUMAR BHARTI